



FROM BEING FOUND TO BEING CHOSEN!

Two-Day Sales Coaching and Mentoring for SME, Interim & Self-Employed Professionals



WHY PARTICIPATE?

- Strengthen your commercial skills
- Become more visible to clients
- Less dependence on agencies

WHAT IS INCLUDED

- Handouts, templates & checklists
- Well catered lunch
- At a professional location

DAY PROGRAM

Positioning & Commercial Mindset

- From expert to entrepreneur
- **Customer-oriented commercial thinking**
- Using LinkedIn & visibility effectively

DAY 2: Acquisition & Customer Conversion

- **Applying effective interview techniques**
- Convincingly dealing with objections
 - Drawing up your personal action plan



BONUS: Additional online session for further in-depth tips



SIGN UP TODAY!

Sign up or more information at: info@onlybusiness.nl

